

SANDRA POLANIA-REYES

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Pamplona, Navarra, España

RESEARCH AND TEACHING FIELDS

PRIMARY	Behavioral Economics Experimental Economics	SECONDARY	Development Economics Applied Microeconomics
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EDUCATION

2015	Ph.D. Economics	University College London, London, UK
2015	Ph.D. Economics (Economía Política)	University of Siena, Siena, IT
2005	M.A. Economics	University of Los Andes, Bogotá, COL
2003	B.A. Economics	University of Los Andes, Bogotá, COL

PROFESSIONAL APPOINTMENTS

2021- Associate Professor, Department of Economics, University of Navarra, Spain

2018-20 Visiting Assistant Professor of Economics, Keough School of Global Affairs, University of Notre Dame, Notre Dame, IN, US

2017-18 Assistant Professor, Department of Economics, Pontificia Universidad Javeriana. Bogotá, Colombia

2016-17 Post-doctoral Fellow. Department of Economics and DeNicola Centre for Ethics and Culture. University of Notre Dame, Notre Dame, IN, US

OTHER APPOINTMENTS

2019- Academic Committee member. [LACEA BRAIN](#) (Behavioral Insights Network).

2023- Notre Dame Collaborative for Econometrics and Integrated Development Studies [CEIDS](#) affiliate

2023- Associate Editor – [Frontiers in Behavioral Economics](#) – Culture and Ethics

2022- Resident Fellow - Navarra Center for International Development [NCID](#)

2020-21 Guest Associate Professor of Economics. Kellogg Institute for International Studies, Keough School of Global Affairs, University of Notre Dame, Notre Dame, IN, US

2017-18 Visiting Fellow. Kellogg Institute for International Studies and DeNicola Centre for Ethics and Culture, University of Notre Dame, Notre Dame, IN, US

PUBLICATIONS

Refereed Journal Articles

2021 Measuring perceptions of post conflict actors' economic behavior: The case of Colombia. With Santiago Alonso-Díaz, et al. *Peace and Conflict: Journal of Peace Psychology*. 28(1), 44–48. <https://doi.org/10.1037/pac0000543>

2015 Building social capital: Conditional cash transfers and cooperation. With Orazio Attanasio and Luca Pellerano *Journal of Economic Behavior and Organization*. 118, October, 22–39. <https://doi.org/10.1016/j.jebo.2015.04.004>

2013 Economic Incentives and Social Preferences: Substitutes or Complements? Part I. With Sam Bowles. *Voprosy Ekonomiki* (4):24-48. (In Russ.) <https://doi.org/10.32609/0042-8736-2013-4-24-48>
Economic Incentives and Social Preferences: Substitutes or Complements? Part II. With Sam Bowles. *Voprosy Ekonomiki* (5):73-108. (In Russ.) <https://doi.org/10.32609/0042-8736-2013-5-73-108>

2012 Economic incentives and social preferences: substitutes or complements? With Sam Bowles. *Journal of Economic Literature*. 50, June, 368-425. <https://doi.org/10.1257/jel.50.2.368>

2009 Building trust? Conditional cash transfer programs and social capital. With Orazio Attanasio and Luca Pellerano. *Fiscal Studies*, 30, 139–177. <https://doi.org/10.1111/j.1475-5890.2009.00092.x>

2005 [Social Capital and Household Income in Urban Colombia](#). *Revista Desarrollo y Sociedad*. University of Los Andes. 56. September, 221-284.

Book chapters

- 2021 The Catholic Approach to Extractives in Colombia: Pastoral Accompaniment Using An Eco Theology Of Peace. With Héctor Fabio Henao (Caritas Colombia). In: [Catholic Peacebuilding and Mining: Integral Peace, Development, and Ecology](#). Edited by Gerard F. Powers and Caesar A. Montevecchio. London: Routledge. Chapter 3.
- 2010 Discrimination in the Provision of Social Services to the Poor: A Field Experimental Study. With Juan Camilo Cárdenas, Natalia Candelo, Alejandro Gaviria and Rajiv Sethi. Chapter 3. In: [Discrimination in Latin America: an Economic perspective](#). Edited by Hugo Ñopo, Alberto Chong, Andrea Moro. LADF Series – World Bank.
- 2008 What Extent Do Latin Americans Trust and Cooperate? Field Experiments on Social Exclusion in Six Latin American Countries. With Juan Camilo Cárdenas, Sebastian Calónico, Natalia Candelo, Alberto Chong and Hugo Ñopo. In: [IADB IPES 2008 Report: Outsiders? The Changing Patterns of Exclusion in Latin America and the Caribbean](#) (David Rockefeller/Inter-American Development Bank). Chap. 7.

GRANTS

- 2024 IDB RES Grant. The missing link to digital financial inclusion - building a smart community of coffee growers. Co-PIs: J Muñoz-Mora, D Echeverry. Digital Finance and Financial Inclusion in Latin America and the Caribbean (Project RG-K1198)
Redistributive Justice and cooperation. Proyecto de Generación de Conocimiento. Ministerio de Ciencia, Innovación y Universidades, Spain (Proyecto 147010NB-I00)
- 2019 IDB RES Grant. Overcoming empathy failures and automatic responses to improve trust: Experimental evidence from Colombia. Co-PI A. Fonseca (Project RG-K1198)
- 2014 Experimental Social Science Laboratory, Institute of Business and Economic Research. UC Berkeley. Leading by non-example: do leader's social preferences matter for cooperation? Co-PI D. Echeverry,
- 2007 IDB RES Grant. Building Trust for Good Governance: Field Experiments in Latin America. Co-PI JC Cárdenas and N. Candelo (Project RG-T1258)
- 2006 IDB Grant. Discrimination in the Provision of Social Services to the Poor: A Field Experimental Study. Latin America Research Network, Co-PI JC Cárdenas, A. Gaviria, R. Sethi, N. Candelo (Project R-544)

FELLOWSHIPS

- 2017 Kellogg Institute Visiting Fellowship. Kellogg Institute for International Studies, Notre Dame
- 2016 De Nicola Center for Ethics and Culture Postdoctoral Fellowship, U of Notre Dame, US
- 2010, 2012 University College London annual Studentships
- 2008, 2010 Graduate scholarship for mobility, University of Siena, Italy
- 2009 Graduate Research Scholarship, University College London, UK
- 2007-2011 Graduate Research University of Siena, Italy
- 2007 Colfuturo Scholarship Loan for graduate studies, Colombia

SELECTED RESEARCH EXPERIENCE

- 2021-24 USAID – Panagora group. Behavioral economics expert.
- 2019 Kroc Institute of Peace Studies, University of Notre Dame, IN US
Research Consultant. Mapping collective action on extractive activities in post-conflict Colombia.
- 2015 – 2017 Corpovisionarios, Bogota, Colombia.
Research Associate. Impact evaluation of behavioral interventions using economic experiments.
- 2010 – 2013 Department of Economics, University College London, UK
Research assistance. PI O. Attanasio, on the determinants of asset accumulation in developing countries to alleviate Long Run Poverty: Conditional cash transfers, Early childhood development, workfare programs.

2007 – 2009 Institute of Fiscal Studies, London, UK.
Project Manager, Experimental Leader, Field Work Coordinator. PI: O. Attanasio,
Design and Implementation of an artefactual Field Experiment to capture the effect of a CCT on
social preferences and social networks in Colombia.

Department of Economics, University of Los Andes, Bogota, COL
Project Manager. Field Work Coordinator and experimental Leader. PI: JC Cárdenas

2007 Social and risk preferences in Argentina, Colombia, Costa Rica, Peru, Venezuela and Uruguay.

2006 Social preferences to measure discrimination in the provision of social services to the poor in Bogotá.

2005 Dynamic economic experiments. Observing the rules in common dilemmas and sustained inclusive
collective action across economic and ecological scales in upper watersheds.

TEACHING EXPERIENCE

Spring 2025 Current Economic Challenges. U Navarra.

Spring 2022, 24, 25 Development Economics. U Navarra.

African Economic Development. U Navarra

Latin American Economic Development. U Navarra

Spring 2022, 24 Decision Making in Economics. U Navarra

Spring 2023 Behavioral Economics. ISM, Lithuania.

Fall 2018, Fall 2019 Foundations of Sustainable Development, U of Notre Dame. Graduate course.

Spring - Fall 2018 Economics of Collective Action. Pontificia Universidad Javeriana. Graduate course.

Spring 2015 Experimental and Behavioral Economics on evaluation and design of social
interventions. [Corpovisionarios](#), Bogota, COL

Department of Economics, University College London, London, UK Graduate Student Instructor

Spring 2011, Spring 2012 Experimental Economics

Winter 2011 Microeconomics

Department of Economics, University of Los Andes, Bogotá, COL. Graduate Student Instructor

Spring 2005, Fall 2005, Spring 2006, Fall 2006 Introduction to Microeconomics

Spring 2005, Fall 2005, Spring 2006, Fall 2006 Intermediate Microeconomics

Fall 2004 Graduate Experimental Economics

RECENT INVITED PRESENTATIONS AND CONFERENCES

2024 Keynote speaker, Neuroscience, Cognition and Behavioral Economics Conference third edition,
Colombia. ESA World Meeting, Bogota. Workshop in honor of Gary Charness, U Navarra and Public
University of Navarra, organizer. Workshop in honor of Marie Claire Villeval, University Carlos III
Madrid. ISM, Lithuania.

2023 19th General Meeting of the European Association of Social Psychology, Poland. Latin American and the
Caribbean Economic Association (LACEA) Annual Meeting, Colombia.

2022 Research seminar University Carlos III Madrid; Keynote speaker, Neuroscience, Cognition and
Behavioral Economics Conference First Edition, Colombia. United Nations University World Institute for
Development Economics Research (UNU-WIDER), VII Colombian Economic Congress.

2021 Bogota Experimental Economics Conference, Universidad del Rosario. CREDO Econ and CST Virtual
Workshop. NCID seminar, U Navarra

2019 DeNicola Center for Ethics and Culture Fall Conference, U Notre Dame. Building Sustainable Peace:
Ideas, Evidence, and Strategies, Kroc Institute for Peace Studies, U Notre Dame. Catholic Peacebuilding
and Mining: Integral Peace, Development, and Ecology, Kroc Institute for Peace Studies, U Notre Dame.
Symposium speaker at the Paul Volcker Symposium in Behavioral Economics, Maxwell School of
Citizenship and Public Affairs, Syracuse University. LACEA BRAIN First Annual Meeting, Washington,
DC. Guest speaker at CAL alumni Association, UC Berkeley.

- 2018 Central Bank of Colombia (Bogota), Bogota Experimental Economics Conference, Universidad del Rosario. Central Bank of Colombia, Medellin. McGrath Institute for Church Life U Notre Dame. Kellogg Institute for International Studies, U Notre Dame. National Planning Department (DNP-COL).
- 2017 Fall Ethics Conference U Notre Dame, Krannert School of Management Purdue University, First Latin-American Workshop on Experimental and Behavioral Social Sciences (LAWEBESS), Colombia, Advances in Field Experiments, U Chicago, UC Berkeley, U Los Andes, U Massachusetts-Amherst, U Notre Dame Economics, Pontifical Xavierian University, NYU CESS 10th Annual Experimental Political Science Conference.

DISCIPLINARY SERVICE

- 2024 - Undergrad program coordinator. Economics and Governance. University of Navarra.
Academic director Public Affairs Lab.
- 2022-24 Undergrad program coordinator. Economics Leadership and Governance. University of Navarra

Review editor *Econometrica*, *Economic Journal*, *Journal of Public Economics*, *European Economic Review*, *Journal of Development Economics*, *Journal of Economic Behavior and Organization*, *Experimental Economics*, *Nature Human Behavior*, *Journal of Economic Psychology*, *Journal of Behavioral and Experimental Economics*, *Scandinavian Journal of Economics*, *Journal of Economic Methodology*, *Ecological Economics*, *International Review of Economics*, *International Review of Law & Economics*, *Oxford Economic Papers*, *Journal of Environmental Economics and Management*, *Revista Desarrollo y Sociedad*, *Lecturas de Economía*, *American Political Science Review*

PROFESSIONAL AFFILIATIONS Berkeley Initiative for Transparency of Social Sciences – BITTS
Catholic Research Economists Discussion Organization – CREDO

LANGUAGES English (Fluent), Spanish (native), Italian (Intermediate), French (Beginner)

REFERENCES

Orazio Attanasio	Samuel Bowles	Ray Offenheiser
Department of Economics	Behavioral Science Program	Keough School of Global Affairs
Yale University	Santa Fe Institute, Santa Fe, NM, US	University of Notre Dame, Notre Dame, IN, US
E: orazio.attanasio@yale.edu	E: bowles@santafe.edu	E: roffenhe@nd.edu

PAST LIFE

- 2013-2016 Catechist. [San Ambrose Catholic Church](#), Albany, CA, US
- 2010-2012 Volunteer. London Jesuit Volunteers. Soup kitchen. [Notre Dame de France Church](#), London, UK
- 2007-2009 Volunteer. Soup kitchen. [Casa S. Girolamo](#), Figlie della Carità di S. Vincenzo de' Paoli. Siena, IT
- 2003-2007 Volunteer. Member of the Board and Communications coordinator. [Fundación Bella Flor](#). Bogotá, COL
- Summer 2003 Lifeguard. [Noah's ark waterpark](#). Wisconsin Dells, WI, USA.