

## SANDRA POLANIA-REYES

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### RESEARCH AND TEACHING FIELDS

PRIMARY	Experimental Economics	SECONDARY	Behavioral Economics
	Applied Microeconomics		Impact Evaluation
	Development Economics		Microeconometrics

### PROFESIONAL APPOINTMENTS

- 2017 Assistant Professor, Department of Economics, Pontifical Xaverian University, Bogota D.C., Colombia
- 2017 Visiting Fellow. Keough School of Global Affairs. Kellogg Institute for International Studies. University of Notre Dame, IN, USA
- 2016 Post-doctoral Fellow. Department of Economics and Centre for Ethics and Culture. University of Notre Dame, Notre Dame, IN, USA

### DOCTORAL DEGREES

#### 2015 Ph.D Economics University College London – UCL, London, UK

Dissertation title: *Essays on the experimental economics in the field: lessons for public policy*

Committee:	Orazio Attanasio	University College London
	Syngjoo Choi	Seoul National University
	Antonio Cabrales	University College London
	Simon Gaechter	University of Nottingham

#### 2015 Ph.D. Economics (Economia Politica) University of Siena, Siena, IT

Dissertation title: *Essays on heterogeneous social preferences and incentives*

Committee:	Luigi Luini	University of Siena
	Daniela Di Cagno	Guido Carli University LUISS
	Luca Stanca	University of Milano-Bicocca
	Silvia Tiezzi	University of Siena

### PRE-DOCTORAL STUDIES

	DEGREE	FIELD
2005	University of Los Andes, Bogotá, Colombia	M.A. Economics
2003	University of Los Andes, Bogotá, Colombia	B.A. Economics and Anthropology

### PUBLICATIONS

#### Refereed Journal Articles

- 2015 “[Building social capital: Conditional cash transfers and cooperation](#)”. With Orazio Attanasio and Luca Pellerano *Journal of Economic Behavior and Organization*. 118, October, 22–39.
- 2012 “[Economic incentives and social preferences: substitutes or complements?](#)” With Sam Bowles. *Journal of Economic Literature*. 50, June, 368-425.
- 2009 “[Building trust? Conditional cash transfer programs and social capital](#)”. With Orazio Attanasio and Luca Pellerano. *Fiscal Studies*, 30, 139–177.
- 2005 “[Social Capital and Household Income in Urban Colombia](#)”. *Revista Desarrollo y Sociedad*. University of Los Andes. 56. September, 221-284.

#### Book chapters

- 2009 Discrimination in the Provision of Social Services to the Poor: A Field Experimental Study. With Juan Camilo Cárdenas, Natalia Candelo, Alejandro Gaviria and Rajiv Sethi. Chapter 3. In: *Discrimination in Latin America: an Economic perspective*. Edited by Hugo Ñopo, Alberto Chong, Andrea Moro. LADF Series – World Bank.
- 2008 What Extent Do Latin Americans Trust and Cooperate? Field Experiments on Social Exclusion in Six Latin American Countries. With Juan Camilo Cárdenas, Sebastian Calónico, Natalia Candelo, Alberto

Chong and Hugo Ñopo. In: *IADB IPES 2008 Report: Outsiders? The Changing Patterns of Exclusion in Latin America and the Caribbean* (David Rockefeller/Inter-American Development Bank). Chap. 7.

## FELLOWSHIPS

- 2017 Kellogg Institute Visiting Fellowship. Keough School of Global Affairs, Kellogg Institute for International Studies. University of Notre Dame, USA.
- 2016 Center for Ethics and Culture Postdoctoral Fellowship, University of Notre Dame, USA
- 2010, 2012 University College London annually Studentships
- 2008, 2010 Doctoral scholarship for mobility, University of Siena, Italy
- 2009 Graduate Research Scholarship, University College London, UK
- 2007-2011 Doctoral Scholarship, University of, Siena, Italy
- 2007 Colfuturo Scholarship Loan for graduate studies, Colombia
- 2003 Fee waiver for the Master in Economics, University of Los Andes, Bogota, Colombia

## GRANTS

- 2014 Experimental Social Science Laboratory, Institute of Business and Economic Research. UC Berkeley. Leading by non-example: do leader's social preferences matter for cooperation? Co-PI D. Echeverry,
- 2007 IADB Grant. Building Trust for Good Governance: Field Experiments in Latin America. The Latin American Research Network, Co-PI Prof. JC Cárdenas and N. Candelo (Project RG-T1258)
- 2006 IADB Grant. Discrimination in the Provision of Social Services to the Poor: A Field Experimental Study. Latin America Research Network, Co-PI JC Cárdenas, A. Gaviria, R. Sethi, N. Candelo (Project R-544)

## SELECTED RESEARCH EXPERIENCE

*Corpovisionarios, Bogotá D.C., Colombia*

2015 – to date Research Consultant

Implementation of Artefactual Field Experiments and impact evaluation of behavioral interventions with private organizations.

*Institute of Fiscal Studies, London, UK*

2007–2008 Project Manager, Experimental Leader, Field Work Coordinator.

With O. Attanasio. Implementing an Artefactual Field Experiment of the effect of a Conditional Cash Transfer on social preferences.

*Department of Economics, University of Los Andes, Bogota, Colombia*

2006–2007 Project Manager, Field Work Coordinator and experimental Leader.

With JC Cárdenas on designing and implementing economic experiments on social and risk preferences in Argentina, Colombia, Costa Rica, Peru, Venezuela and Uruguay and on social preferences to measure discrimination in the provision of social services to the poor in Bogotá, Colombia.

2004-2007 Research Assistant.

With JC Cárdenas on designing and implementing economic experiments with a dynamic component to observe the rules in common dilemmas and sustaining inclusive Collective Action that Links across Economic and Ecological Scales in upper watersheds.

## TEACHING EXPERIENCE

Spring 2018 Decision-making and institutions. Pontifical Xaverian University. Department of Economics.

Spring 2015 Solo-instructor (also designed this course). [Corpovisionarios](#), Bogota, Colombia  
Experimental and Behavioral Economics on evaluation and design of social interventions.

Graduate Student Instructor. Department of Economics, UCL, London, UK

Spring 2011, Spring 2012 Experimental Economics

Winter 2011 Microeconomics

Teaching Assistant. Department of Economics, University of Los Andes, Bogotá, Colombia.  
Spring 2007 Introduction to the Colombian Economy  
Spring 2005, Fall 2005, Spring 2006, Fall 2006 Introduction to Microeconomics  
Spring 2005, Fall 2005, Spring 2006, Fall 2006 Intermediate Microeconomics  
Fall 2004 Graduate Experimental Economics

### INVITED PRESENTATIONS AND CONFERENCES

- 2017 Fall Ethics Conference University of Notre Dame, Krannert School of Management Purdue University, First Latin-American Workshop on Experimental and Behavioural Social Sciences (LAWEBESS), Advances in Field Experiments (UChicago), UC Berkeley, University of Los Andes, University of Massachusetts-Amherst, University of Notre Dame Economics, Pontifical Xavierian University, NYU CESS 10th Annual Experimental Political Science Conference.
- 2016 Advances in Field Experiments (UChicago), University of Notre Dame.
- 2015 BABEEW (Bay Area Behavioral and Experimental Economics Workshop), University of San Francisco, UC Berkeley, Institute of Fiscal Studies.
- 2014 BABEEW (Bay Area Behavioral and Experimental Economics Workshop), Georg-August-Universität Göttingen.
- 2013 University of Los Andes.
- 2012 European Network for Training in Economic Research Jamboree, University of Barcelona. University of Oxford (International Development)
- 2010 The Evolution of Cooperation and Trading (TECT) Central European University, Budapest. University of Konstanz.
- 2009 ECORE, Université Libre de Bruxelles, Université Catholique de Louvain, Centre for Research in the Economics of Development CRED, University of Namur. CESifo's 10th Venice Summer Institute. University of Siena. London School of Economics.
- 2008 German Federal Agency for Nature Conservation GTZ, Vilm; University of Zurich.
- 2007 National University of Colombia, Externado University of Colombia, University of Los Andes, Pontifical Xavierian University, Latin American and Caribbean Economic Association (LACEA).

### OTHER CONTRIBUTIONS

- 2015 Collaboration on the website [www.wealthometer.org](http://www.wealthometer.org). Tool to raise awareness in the wider public, illustrating the main tradeoffs when thinking about taxing wealth. Spanish translation.
- 2010 Microeconomics: Behavior, Institutions, and Evolution, by S. Bowles. Princeton University Press, 2004. Chapter 14. [Spanish Translation](#). November.
- 2008 Policies Designed for Self-Interested Citizens May Undermine 'The Moral Sentiments': Evidence from Economic Experiments. Science 320: 5883 (June 20). [Supporting Online Material](#).

### COMMUNITY-BASED ENGAGEMENT

- 2014 – 2015 Natural Family Planning advisor, Diocese of Oakland
- 2013 – 2015 Catechist, St. Ambrose Catholic Church, Albany, CA
- 2009 – 2012 Volunteer, [London Jesuit Volunteers](#), London, UK
- 2003 – 2012 Coordinator, [Fundación Bella Flor](#), Bogotá, Colombia

**LANGUAGES** English (Fluent), Spanish (native speaker), Italian (Intermediate), French (Beginner)

**PROFESSIONAL SKILLS** Stata, R, Matlab, Z-tree, C++

### REFERENCES

Orazio Attanasio	Samuel Bowles	Juan Camilo Cárdenas
Department of Economics	Behavioral Science Program	Department of Economics
University College London	Santa Fe Institute	Universidad de Los Andes
London WC1E 6BT, UK	1399 Hyde Park Rd, Santa Fe, NM 87501	Carrera 1 N° 18A-70, Bogotá, Colombia
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