

## SANDRA POLANIA-REYES

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## RESEARCH AND TEACHING FIELDS

PRIMARY     Development Economics  
                 Experimental Economics

SECONDARY     Behavioral Economics  
                 Applied Microeconomics

## PROFESIONAL APPOINTMENTS

- 2021-     Associate Professor, Department of Economics, University of Navarra, Spain  
2018-20   Visiting Assistant Professor of Economics, Keough School of Global Affairs, University of Notre Dame, Notre Dame, IN, US  
2017-18   Assistant Professor, Department of Economics, Pontificia Universidad Javeriana. Bogota, Colombia  
2016-17   Post-doctoral Fellow. Department of Economics and DeNicola Centre for Ethics and Culture. University of Notre Dame, Notre Dame, IN, US

## OTHER APPOINTMENTS

- 2019-     Academic Committee member. [LACEA BRAIN](#) (Behavioral Insights Network).  
2023-     Notre Dame Collaborative for Econometrics and Integrated Development Studies ([CEIDS](#)) affiliate  
2023-     Associate Editor – [Frontiers in Behavioral Economics](#) – Culture and Ethics  
2020-21   Guest Associate Professor of Economics. Kellogg Institute for International Studies, Keough School of Global Affairs, University of Notre Dame, Notre Dame, IN, US  
2017-18   Visiting Fellow. Kellogg Institute for International Studies and DeNicola Centre for Ethics and Culture, University of Notre Dame, Notre Dame, IN, US

## EDUCATION

- 2015     Ph.D. Economics     University College London, London, UK  
2015     Ph.D. Economics (Economia Politica)     University of Siena, Siena, Italy  
2005     M.A. Economics     University of Los Andes, Bogotá, Colombia  
2003     B.A. Economics     University of Los Andes, Bogotá, Colombia

## PUBLICATIONS

### Refereed Journal Articles

- 2021     [Measuring perceptions of postconflict actors' economic behavior: The case of Colombia](#). *Peace and Conflict: Journal of Peace Psychology*. With Santiago Alonso-Díaz, et al.  
2015     ["Building social capital: Conditional cash transfers and cooperation"](#). With Orazio Attanasio and Luca Pellerano *Journal of Economic Behavior and Organization*. 118, October, 22–39.  
2012     ["Economic incentives and social preferences: substitutes or complements?"](#) With Sam Bowles. *Journal of Economic Literature*. 50, June, 368-425.  
2009     ["Building trust? Conditional cash transfer programs and social capital"](#). With Orazio Attanasio and Luca Pellerano. *Fiscal Studies*, 30, 139–177.  
2005     ["Social Capital and Household Income in Urban Colombia"](#). *Revista Desarrollo y Sociedad*. University of Los Andes. 56. September, 221-284.

### Book chapters

- 2021     The Catholic Approach to Extractives in Colombia: Pastoral Accompaniment Using An Eco Theology of Peace. With Héctor Fabio Henao (Caritas Colombia). In: *Catholic Peacebuilding and Mining: Integral Peace, Development, and Ecology*. Edited by Gerard F. Powers and Caesar A. Montevecchio. London: Routledge. Chapter 3.

- 2009 Discrimination in the Provision of Social Services to the Poor: A Field Experimental Study. With Juan Camilo Cárdenas, Natalia Candelo, Alejandro Gaviria and Rajiv Sethi. Chapter 3. In: *Discrimination in Latin America: an Economic perspective*. Edited by Hugo Ñopo, Alberto Chong, Andrea Moro. LADF Series – World Bank.
- 2008 What Extent Do Latin Americans Trust and Cooperate? Field Experiments on Social Exclusion in Six Latin American Countries. With Juan Camilo Cárdenas, Sebastian Calónico, Natalia Candelo, Alberto Chong and Hugo Ñopo. In: *IADB IPES 2008 Report: Outsiders? The Changing Patterns of Exclusion in Latin America and the Caribbean* (David Rockefeller/Inter-American Development Bank). Chap. 7.

## GRANTS

- 2019 IDB Grant. Overcoming empathy failures and automatic responses to improve trust: Experimental evidence from Colombia. The Latin America Research Network, Co-PI A. Fonseca (Project RG-K1198)
- 2014 Experimental Social Science Laboratory, Institute of Business and Economic Research. UC Berkeley. Leading by non-example: do leader's social preferences matter for cooperation? Co-PI D. Echeverry,
- 2007 IDB Grant. Building Trust for Good Governance: Field Experiments in Latin America. The Latin American Research Network, Co-PI Prof. JC Cárdenas and N. Candelo (Project RG-T1258)
- 2006 IDB Grant. Discrimination in the Provision of Social Services to the Poor: A Field Experimental Study. Latin America Research Network, Co-PI JC Cárdenas, A. Gaviria, R. Sethi, N. Candelo (Project R-544)

## FELLOWSHIPS

- 2017 Kellogg Institute Visiting Fellowship. Kellogg Institute for International Studies, Notre Dame
- 2016 De Nicola Center for Ethics and Culture Postdoctoral Fellowship, U of Notre Dame, US
- 2010, 2012 University College London annual Studentships
- 2008, 2010 Doctoral scholarship for mobility, University of Siena, Italy
- 2009 Graduate Research Scholarship, University College London, UK
- 2007-2011 Doctoral Scholarship, University of, Siena, Italy
- 2007 Colfuturo Scholarship Loan for graduate studies, Colombia

## SELECTED RESEARCH EXPERIENCE

- 2021-22 USAID – Panagora group. Behavioral economics expert.
- 2019 Kroc Institute of Peace Studies, University of Notre Dame, IN US  
Research Consultant. Mapping collective action on extractive activities in post-conflict Colombia.
- 2015 – 2017 Corpovisionarios, Bogota, Colombia.  
Research Associate. Impact evaluation of behavioral interventions using economic experiments.
- 2010 – 2013 Department of Economics, University College London, UK  
Research assistance. PI O. Attanasio, on the determinants of asset accumulation in developing countries to alleviate Long Run Poverty: Conditional cash transfers, Early childhood development, workfare programs.
- 2007 – 2009 Institute of Fiscal Studies, London, UK.  
Project Manager, Experimental Leader, Field Work Coordinator. PI: O. Attanasio,  
Design and Implementation of an artefactual Field Experiment to capture the effect of a CCT on social preferences and social networks in Colombia.

Department of Economics, University of Los Andes, Bogota, Colombia

Project Manager. Field Work Coordinator and experimental Leader. PI: JC Cárdenas

2007 Social and risk preferences in Argentina, Colombia, Costa Rica, Peru, Venezuela and Uruguay.

2006 Social preferences to measure discrimination in the provision of social services to the poor in Bogotá.

2005 Dynamic economic experiments. Observing the rules in common dilemmas and sustained inclusive collective action across economic and ecological scales in upper watersheds.

## RECENT INVITED PRESENTATIONS AND CONFERENCES

- 2022 Research seminar University Carlos III; Keynote speaker Neuroscience, Cognition and Behavioral Economics Conference Pontifical Xavierian University, Invited speaker United Nations University World Institute for Development Economics Research (UNU-WIDER), VII Colombian Economic Congress
- 2021 Bogota Experimental Economics Conference (Universidad del Rosario). CREDO Econ and CST Virtual Workshop, NCID seminar, Universidad de Navarra
- 2019 DeNicola Center for Ethics and Culture Fall Conference, U Notre Dame. Building Sustainable Peace: Ideas, Evidence, and Strategies, Kroc Institute for Peace Studies, University of Notre Dame. Catholic Peacebuilding and Mining: Integral Peace, Development, and Ecology, Kroc Institute for Peace Studies, University of Notre Dame. Symposium speaker at the Paul Volcker Symposium in Behavioral Economics, Maxwell School of Citizenship and Public Affairs, Syracuse University. LACEA BRAIN First Annual Meeting, Washington, DC. Guest speaker at CAL alumni Association, UC Berkeley.
- 2018 Central Bank of Colombia (Bogota), Bogota Experimental Economics Conference (Universidad del Rosario), Central Bank of Colombia (Medellin), McGrath Institute for Church Life, Kellogg Institute for International Studies, National Planning Department (DNP-COL)
- 2017 Fall Ethics Conference University of Notre Dame, Krannert School of Management Purdue University, First Latin-American Workshop on Experimental and Behavioral Social Sciences (LAWEBESS), Advances in Field Experiments (UChicago), UC Berkeley, University of Los Andes, University of Massachusetts-Amherst, University of Notre Dame Economics, Pontifical Xavierian University, NYU CESS 10th Annual Experimental Political Science Conference.

## DISCIPLINARY SERVICE

Review editor *Econometrica*, *Economic Journal*, *Journal of Public Economics*, *European Economic Review*, *Journal of Development Economics*, *Journal of Economic Behavior and Organization*, *Experimental Economics*, *Nature Human Behavior*, *Journal of Economic Psychology*, *Journal of Behavioral and Experimental Economics*, *Scandinavian Journal of Economics*, *Journal of Economic Methodology*, *Ecological Economics*, *International Review of Economics*, *International Review of Law & Economics*, *Oxford Economic Papers*, *Journal of Environmental Economics and Management*, *Revista Desarrollo y Sociedad*, *Lecturas de Economía*, *American Political Science Review*

**PROFESSIONAL AFFILIATIONS** LACEA Behavioral Insights Network. Colombian Economists Research Network (Top 100 Colombian Economists Ideas RePec), American Economic Association, Economic Science Association, Berkeley Initiative for Transparency of Social Sciences – BITTS, Catholic Research Economists Discussion Organization – CREDO

**LANGUAGES** English (Fluent), Spanish (native speaker), Italian (Intermediate), French (Beginner)

## REFERENCES

Orazio Attanasio  
Department of Economics  
Yale University  
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Samuel Bowles  
Behavioral Science Program  
Santa Fe Institute, Santa Fe, NM, US  
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Ray Offenheiser  
Keough School of Global Affairs  
University of Notre Dame, Notre Dame, IN, US  
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Universidad de Los Andes, Bogotá, Colombia  
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